[Along with the responses required in above Section 1, Contractors must complete the data fields listed in the Microsoft Excel workbook included as an attachment to the solicitation entitled “Investments RFP Contractor Data Sheet”. The fields are shown below for reference. However, the Excel document is required to be returned in .xls form with the fields populated along with the response.]

1. Firm Name
2. Address, Telephone, Fax, Email
3. Location of office serving VSU
4. Key personnel who would handle VSU’s account
5. Indicate whether your company (or any affiliate or subsidiary) is a securities broker, an investment manager/consultant registered with the SEC under the Investment Consultants Act of 1940, or has another registration.
6. For how many years has your firm provided investment advisory services?
7. Percentage Breakdown of Client Profile
   (i.e. % Public Plans, % Endowment, % Foundations, etc.)
8. Total Number of Clients
9. Total AUM over the past 5 years
10. Three actual client portfolio returns with allocations
    1, 3, 5, 10 years (gross and net of fees)
11. All-in cost for management of funds, including advisory, investment, and custodial fees
12. Is the firm certified as any of the following: Women-owned entity, minority-owned entity, both or neither?
13. What percentage of your employees is women or minorities?
14. What percentage of the investment team is women or minorities?
15. How long after quarter end are performance reports available?
16. How long after month end are monthly account statements available?